

## RECOMMENDATIONS:

We should ask CRW if he wants Nilsen. If not we can look into whether or not we can pick up the C&B billed projects in the Legal line item.

We should find a way to decline the Neurath project--HGA was not authorized to commit to its funding in 1992. Mopsy says Osdene knows Neurath and we may be able to back out if he'll call. We may want to cancel the book's funding, too. That leaves 86,000.

If we are to continue to use Marco or some of the other consultants we'll need to establish a cap on Helmut's expenses for them, or as the memo states, charge them all back to the Regions. How do you want to handle that?

INBIFO. If possible I think the end users should fund the cost without contribution from us. If that doesn't fly, we can try to get FTR to pitch in the portion of the cost that they would have been paying (presumably they budgeted for it). If FTR covers 37% (\$826,570) we would still like to cover the remaining expenses (\$1.4 million) out of somewhere else. Do you suppose we could hit up CRW/R&D? Can we examine the budget for INBIFO and lower it in 1992?

If we need to pay 1.4 plus 86,000 we will need to come up with \$886,000 in our budget. (We had reserved 600,000 for HGA's projects.)

Now, Helmut's RF that he sent to you in the fall raises another issue. S&T has traditionally paid the C&B charges for EEC. Mopsy's memo suggested we have EEC pay for that (it's about 620,000). You should clear that and do it by all means. Hugh Brass, or Andy Reiman should be informed and the matter raised with Horst or Thoma or whoever. These are not ETS/IAQ charges -- they are simply charges for Corporate Affairs work. That is an item that should be ironed out before you meet with C&B on billing matters. And we did not budget for it in 1992.

On the Consultants program, Mopsy has proposed that we get a figure from C&B as to which portion of the work is not within the purview of care & feeding (narrowly defined) and give us an average percentage figure of the billings. We would then take a market share approach to billing back that percentage of the total to EEC or EEMA. It sounds like a very smooth way to afford us to cover only the costs we've budgeted for. But it would take agreement from PMI on the amounts they'll pick up.

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